

Board of Directors Meeting

MondaySeptember 14, 2015

Minutes

Members Present:

Melody Gann, Sue Gilbreath, Dorothy Moore, George Morey, Mike Peiffer, Sue Kay Reeder, Anne Ward Williams

Guests: Chuck Burke and Karen Peck (Bridge Workshops Discussion)

Call to Order: The meeting was called to order by George Morey at 5:00PM.

Bridge Workshop Discussion:

Chuck Burke was recognized and began his discussion of concerns he and Caron Peck have regarding dwindling attendance at recent workshops and what they perceived to be a general lack of support from both the board and the director community. Chuck said that in order to keep the workshops more highly attended, more was needed in the way of flyers, website mentions, announcements by directors, etc. He stated his opinion that the management and promotion of the workshops needs to be a board level function.

A point was raised by the board that continuous assessment of our membership's training needs would seem of necessity to be an ongoing need when determining appropriate workshop content since member turnover and development of individual member skills would always be dynamic factors within the membership base. The observation was also made that dwindling workshop attendance could to some degree be traced to the quality and success of previous workshops which have accelerated member development. This in turn manifests itself in a number of members outgrowing qualification to play in some of the more limited games where the workshops have traditionally been most heavily promoted.

George also said the Board's priorities in the last six months have been focused on finding board replacements and a club and website managers and addressing priority operational issues. Any lack of emphasis on promotion of workshops was unintended.

The board committed to reviewing the ADBC bridge education program at a future meeting with the objective to ensure a comprehensive, well-promoted program is in place.

Setting of Special Game Calendar October - December:

October is club appreciation month. One special pairs game and one Swiss event is allowed by the ACBL having increased point awards for each approved "sanction" previously awarded to ADBC by ACBL. Club appreciation pairs events pay black points while the Swiss events pay 5% Gold. Melody / Sue / Dorothy were tasked to check with the director community to determine what other "Club Appreciation" Swiss Team events they might want to hold.

It was noted that the following two large tournaments were on the horizon and should be taken into consideration when scheduling events:

- Tyler Regional – Nov 9-15.
- Denver NABC – Nov 26 – Dec 6.

The following dates and formats for upcoming special games were decided on by the Board:

Saturday October 3 – Will be a special pairs game. Entrée to be provided by the club. Members will be asked to bring side dishes.

Saturday October 17 - 8 is Enough Swiss. The club will provide the meal. Signup in advance is required.

Sunday October 18 - Special Open Pairs Game. Snacks provided. Children's game available if turnout sufficient.

Either Sunday November 8 or November 15 – Will be a Sunday Special game.

Saturday November 28–Special game with Potluck Dinner.

Saturday December 12 – Special Game with ADBC providing entrée. Sides requested.

Sunday December 27 –Special Pairs Game. Children's game available if turnout sufficient.

Thursday December 31 – Special Game. Snacks Provided.

Other:The club will be closed December 24th& 25th. It will be open January 1st.

Director Issues:

Charlie Brown passed his directors test. He has asked to start with a few “on-the- job training” assignments.

Kimmel Jones has agreed to do some limited directing.

Anne Overfield may be available to take on some substitute director assignments beginning the end of September.

Chuck Burke has indicated his willingness to act as a substitute director for some of our open games.

Access to Google Cloud:

Dorothy Moore and Anne Williams are currently working on this task.

Arlington Sectional:

Mary Ellen Stanton recommends that we hold both AX Swiss and BCD Bracketed Swiss events on the final day.

The board decided to keep next year’s event fees at \$12 for Friday and Saturday.

The Sunday Swiss event fee will be raised from \$112 to \$120 per team to offset the increase in meal costs. It was noted that the meals provided at this year’s event were generally recognized as being top quality when compared to most other area tournaments.

Open Game Promotion:

The board has also formed a separate committee to discuss initiatives to increase open game attendance.

Beginner Lessons:

Mary Ellen Stanton started bridge lessons for new players on September 10th.

The meeting was adjourned at 7:05 PM.

Addendum A: Treasurer's Report

August, 2015

Financial Overview:

Revenues are up in August 2015 by \$1,463 (16.6%) over August 2014 and up by \$1,818 (2.12 %) for YTD 2015 over YTD 2014. This is due primarily to table fees up for YTD by \$1,668 (2%). Expenses were higher for the month of August over last August due Director's fees up by \$358 with other expenses rather washing each out. YTD expenses are up by \$970 (just over 1%). Utilities are up by \$939, ACBL fees up by \$1,013, and Rent down by \$1,007.

The Sectional Tournament held in July this year had proceeds of \$4,047 up from last year's Tournament held in February by \$1,821 (82%).

The NLM Tournament was postponed from May this year until June and had an increase of \$349 (51%) over last year.

As of July our Cash is up \$7,481 since the first of the year.

Table Count:

The August 2015 YTD table count was higher by 41.5 tables over the prior year period. Average table count for weekly games was 369.19 for August YTD. And table count 2015 YTD is 2953.5.

ARLINGTON DUPLICATE BRIDGE CLUB
Balance Sheet
August 31, 2015

	July to August		Period Ending		Net Change	
	DR	CR	August 31, 2015	Dec 31, 2014	Amount	%
CURRENT ASSETS						
Cash & Investments						
Cash	1,153.38	4,080.85	63,176.13	55,895.49	7,480.64	13%
Investments			12,555.54	12,554.78	0.78	0%
Total Cash & Investments			75,731.67	68,250.25	7,481.42	11%
Accounts Receivable						
Due from NLM Tournament						
Due From ATT			-	65.00	(65.00)	NA
Other						
Total Accounts Receivable			-	65.00	(65.00)	NA
Prepaid Expenses						
Grapevine Tournament	2,250.00		4,550.00	4,650.00	(100.00)	2%
Prepaid Rent			2,505.00	2,505.00	-	0%
Water Deposit			80.00	80.00	-	0%
Other (Bridge Supplies 2014)						
Total Prepaid Expenses			7,135.00	7,235.00	(100.00)	-1%
TOTAL CURRENT ASSETS			82,866.67	75,550.25	7,316.42	10%
LIABILITIES						
Accounts Payable						
Utilities	715.10	53.35	53.35	705.32	(551.87)	-62%
ACEL	875.75	661.27	661.27	434.41	226.86	52%
District 10 Scorecard	150.00		-			
Other	70.00	80.00	80.00			
Total Accounts Payable			774.62	1,139.73	(365.11)	-32%
Deferred Income						
Dues				1,750.00	(1,750.00)	-100%
Fees - Workshops						NA
Total Deferred Income			-	1,750.00	(1,750.00)	-100%
TOTAL LIABILITIES			774.62	2,889.73	(2,115.11)	-73%
EQUITY						
Beginning Equity			72,680.52	67,981.46	4,679.06	
Net Income		378.74	9,431.53	4,679.06	4,752.47	
Ending Equity			82,092.05	72,660.52	9,431.53	13%
TOTAL LIABILITIES & EQUITY	5,214.21	5,214.21	82,866.67	75,550.25	7,316.42	10%