

# Board of Directors Meeting

## Monday October 10, 2016

### Minutes

#### Members Present:

Melody Gann, Sue Gilbreath, Dorothy Moore, George Morey, Mike Peiffer, Sue Kay Reeder, Anne Ward Williams

**Call to Order:** The meeting was called to order by George Morey at 5:03 PM.

#### **Review of October-November Calendar for Updates**

The October and November calendars were reviewed for possible revisions. None were required.

#### **Setting of December Calendar**

An initial calendar for December was distributed for review and comment. Items of note on this calendar were the following:

- ADBC will hold its Christmas party on December 10<sup>th</sup>. The game will be a unit championship game and the entree will be provided by the club.
- The December mentor game will be held on December 14<sup>th</sup>. An additional Christmas party will be held that evening for the Wednesday night crowd.
- ADBC will be closed on December 24<sup>th</sup> - 25<sup>th</sup> in observance of the Christmas holidays.
- We will hold our annual New Years' Eve game on December 31<sup>st</sup>. We need to identify a director for that evening's game.

Melody was tasked to identify acceptable dates for holding ACBL membership games. These games represent extra point opportunities for all members with an ACBL membership in good standing. **Note:** Both partners of each pair participating in the event must be ACBL members in order to receive points.

## **Review of Calendar Setting/ Update Process**

The calendar setting process was reviewed again. The board agreed that corrections to published calendars would be managed by Melody through Anne and Bill White and not requires board approval.

## **Weekly Game Issues**

- Birthday Fee Play Policy –This topic was taken up in response to a member’s concern over limited opportunities to receive a free play under the current policy. The history and original intent of this policy were reviewed along with several solutions. The board agreed to stay with the current policy for 2016 and consider a new policy at its November meeting.
- ACBL Game Sanctions - A list of game sanctions to be applied for with the ACBL for the upcoming year was reviewed and approved. The only changes from the current year involved dropping the Wednesday morning and Thursday afternoon sanctions as no club games are currently conducted in these time slots.

## **Facilities Update**

The final proposal including FAQs and Answers, material samples and cost estimates will be made available to the membership by Monday October 24<sup>th</sup>. The plan is to hold a membership vote at a Special Membership Meeting currently targeted to be held on November 12<sup>th</sup> authorizing this expenditure.

## **Director Issues**

- Kimmel Jones has taken over directing at the Wednesday afternoon open games.
- Sheri Wolkenstein has assumed responsibility for directing the Wednesday evening 1500 point limited game.
- We are continuing to utilize Doug Berke as his schedule permits (currently primarily on Saturdays).

## **Arlington Women's Club Request**

The Arlington Women's Club has once again requested our support of its annual fund raiser. The board approved granting five free plays to be placed in their silent auction.

## **Financial Issue**

ADBC has had a portion of its cash sitting in an account at Vanguard Investments. The board has made the decision to close this account and temporarily place this cash in general checking to be potentially used as part of its anticipated outlay on facilities upgrades assuming they are approved by the membership.

## **ADBC Open / Limited Slate of Games**

The board started a discussion of the current state of Open and Limited Games at the ADBC. While overall table counts at the club are close to prior year totals, the weekly open game table counts are declining as a percentage of the total, Through July 2016, open weekly games were 31% of total count vs 35% for the prior period. The objective of the discussions will be to review the mission and long-term direction for the club and what if any changes need to be made to setting game limits. This discussion will continue through year end.

The meeting was adjourned at 7:07 PM.

## **Addendum A: Treasurer's Report**

### **FINANCIAL RECAP**

**SEPTEMBER, 2016**

#### Income & Expenses:

Revenues were down in September, 2016 by (\$1,012) (10.3% ) from September, 2015. This was due to Income from Closed Games in September, 2015 being \$1,125 (a Regional Tournament last year) in 2015 with none in 2016. We are due \$225 from the Unit for the September/October Sectional closed games. This results in a decline in YTD Revenue from last year of (\$3,685) due primarily to Table Fees being down by (\$2,060), Free Plays being up by (\$1,451), and Membership revenue down by (\$625).

Expenses were lower in September 2016 than September, 2015 by \$158 with a general decline being spread across the various expense accounts. YTD expenses are lower from the preceding year by \$1732 due primarily to favorable variances in Rent of \$5,411 and Utilities of \$1,616 offset by unfavorable variances in Repairs & Improvements of \$2,531 and Club Supplies of \$2,347.

#### Net Income/Loss

Our Net Loss for September 2016 was (\$700) while YTD Net Income stood at \$4,113 after the Sectional Tournament and the NLM. The Sectional Tournament made a profit of \$516 and the NLM tournament a profit of \$799 for a total of \$1,315 in Tournament Income.

Our Cash on Hand for September, 2016 is \$88,477 and was \$79,346 at the beginning of 2016 – a gain of \$9,131.

#### Table Count:

The table count for September, 2016 was 310.5 tables bringing our YTD table count to 3197– a decline of (56) tables from the prior year.